Interim financial statements for the three-month period ended 31 March 2013 and Independent Auditor's Report on Review of Interim Financial Information

Independent Auditor's Report on Review of Interim Financial Information

To the Board of Directors of CP ALL Public Company Limited

I have reviewed the accompanying consolidated and separate statements of financial position of CP ALL Public Company Limited and its subsidiaries, and of CP ALL Public Company Limited, respectively, as at 31 March 2013; the consolidated and separate statements of income, comprehensive income, changes in equity and cash flows for the three-month period ended 31 March 2013; and condensed notes ("interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

Emphasis of Matter

Without qualifying my conclusion, I draw attention to note 3 to the interim financial statements describing the effect of the Company and its subsidiaries' adoption from 1 January 2013 of certain new accounting policies. The consolidated and separate statements of financial position as at 31 December 2012, which are included as comparative information, are components of the audited consolidated and separate financial statements as at and for the year ended 31 December 2012, which were audited by another auditor who expressed an unmodified opinion thereon in his report dated 13 February 2013, after making the adjustments described in note 3 to the interim financial statements. I have audited these adjustments and, based on my audit, in my opinion such adjustments are appropriate and have been properly applied. Furthermore, the consolidated and separate statements of income, comprehensive income, changes in equity and cash flows for the three-month period ended 31 March 2012, which were reviewed by another auditor who expressed an unmodified conclusion thereon in his report dated 4 May 2012, have also been adjusted as described in note 3 to the interim financial statements and are included as comparative information. I have reviewed these adjustments and, based on my review, nothing has come to my attention to indicate that such adjustments are not appropriate and properly applied.

(Charoen Phosamritlert) Certified Public Accountant Registration No. 4068

KPMG Phoomchai Audit Ltd. Bangkok 3 May 2013

CP ALL Public Company Limited and its Subsidiaries Statement of financial position

| | | Conso | lidated | Separate | | |
|---------------------------------|------|-------------|-------------|-------------|-------------|--|
| | | financial | statements | financial | statements | |
| Assets | Note | 31 March | 31 December | 31 March | 31 December | |
| | | 2013 | 2012 | 2013 | 2012 | |
| | | (Unaudited) | (Restated) | (Unaudited) | (Restated) | |
| | | | (in thousa | und Baht) | | |
| Current assets | | | | | | |
| Cash and cash equivalents | | 22,569,847 | 23,084,976 | 18,890,099 | 19,367,986 | |
| Current investments | | 12,417,635 | 11,970,669 | 8,800,000 | 8,326,526 | |
| Trade accounts receivable | 4, 5 | 539,434 | 541,204 | 146,391 | 100,797 | |
| Other accounts receivable | 4, 6 | 902,443 | 1,347,565 | 1,207,933 | 1,683,085 | |
| Inventories | 4 | 9,486,318 | 9,148,331 | 8,545,399 | 8,286,271 | |
| Other current assets | 4 | 2,676,015 | 2,761,475 | 2,460,463 | 2,533,246 | |
| Total current assets | | 48,591,692 | 48,854,220 | 40,050,285 | 40,297,911 | |
| | | | | | | |
| Non-current assets | | | | | | |
| Investments in subsidiaries | 7 | - | - | 6,523,829 | 6,523,829 | |
| Investment in related company | 4 | 24,000 | 24,000 | 24,000 | 24,000 | |
| Other long-term investments | | 2,191,111 | 2,191,111 | 2,190,700 | 2,190,700 | |
| Long-term loans to subsidiaries | 4 | - | - | 910,000 | 360,000 | |
| Property, plant and equipment | 4, 8 | 19,581,282 | 18,094,249 | 14,641,149 | 13,710,637 | |
| Intangible assets | | 1,034,311 | 1,033,380 | 578,008 | 583,398 | |
| Leasehold rights | | 336,326 | 325,357 | 336,326 | 325,357 | |
| Deferred tax assets | 3, 9 | 367,871 | 369,208 | 273,330 | 268,894 | |
| Other non-current assets | 4 | 1,318,740 | 1,276,148 | 1,599,744 | 1,564,499 | |
| Total non-current assets | | 24,853,641 | 23,313,453 | 27,077,086 | 25,551,314 | |
| | | | | | | |
| Total assets | | 73,445,333 | 72,167,673 | 67,127,371 | 65,849,225 | |

CP ALL Public Company Limited and its Subsidiaries Statement of financial position

Consolidated Separate financial statements financial statements Liabilities and equity 31 March 31 December 31 March 31 December Note 2013 2012 2013 2012 (Unaudited) (Restated) (Unaudited) (Restated) (in thousand Baht) **Current** liabilities Overdrafts and short-term borrowings from financial institutions 22 Trade accounts payable 4, 10 31,535,400 32,579,807 25,608,686 25,739,822 Other accounts payable 4 1,788,923 6,960,059 7,990,552 1,775,277 Income tax payable 1,811,710 1,205,160 1,692,293 1,123,953 Other current liabilities 4,012,008 4,402,338 5,464,457 3,224,395 Total current liabilities 39,148,063 39,256,665 41,024,701 37,485,433 Non-current liabilities 11 704,187 Employee benefit obligations 999,626 954,916 730,419 Accrued guarantee deposits 2,938,362 2,832,756 2,821,160 2,716,031 **Total non-current liabilities** 3,937,988 3,787,672 3,551,579 3,420,218 **Total liabilities** 43,086,051 44,812,373 41,037,012 42,676,883 Equity Share capital Authorised share capital 8,986,296 8,986,296 8,986,296 8,986,296 Issued and paid-up share capital 8,983,101 8,983,101 8,983,101 8,983,101 Additional paid-in capital Premium on ordinary shares 1,684,317 1,684,317 1,684,317 1,684,317 **Retained earnings** Appropriated Legal reserve 900,000 900,000 900,000 900,000 Unappropriated 19,230,739 14,522,941 16,045,000 11,604,924 Other components of equity (701, 197)(511, 849)Equity attributable to equity 30,096,960 26,090,359 holders of the Company 27,100,569 23,172,342 Non-controlling interests 262,322 254,731 **Total equity** 30,359,282 27,355,300 26,090,359 23,172,342 Total liabilities and equity 73,445,333 65,849,225 72,167,673 67,127,371

CP ALL Public Company Limited and its Subsidiaries Statement of income (Unaudited)

| | Consol | idated | Separate | | | |
|---|-------------|------------|-----------------------|------------|--|--|
| | financial s | tatements | financial statements | | | |
| | For the th | ree-month | For the three-month | | | |
| | period ende | d 31 March | period ended 31 March | | | |
| Note | 2013 | 2012 | 2013 | 2012 | | |
| | | (Restated) | | (Restated) | | |
| | | (in thousa | nd Baht) | | | |
| Income 4 | | | | | | |
| Revenue from sale of goods and | | | | | | |
| rendering of services | 50,439,114 | 43,014,463 | 49,493,042 | 42,163,787 | | |
| Interest income | 204,403 | 159,958 | 166,909 | 135,654 | | |
| Dividend income | 19 | 13 | - | - | | |
| Net foreign exchange gain | 3,055 | 7,524 | 5,239 | 5,535 | | |
| Other income | 2,258,403 | 1,492,490 | 2,378,633 | 1,594,870 | | |
| Total income | 52,904,994 | 44,674,448 | 52,043,823 | 43,899,846 | | |
| | | | | | | |
| Expenses 4 | | | | | | |
| Cost of sale of goods and | | | | | | |
| rendering of services | 37,388,877 | 31,966,248 | 36,855,970 | 31,568,184 | | |
| Selling expenses | 9,736,244 | 7,496,861 | 9,758,327 | 7,522,361 | | |
| Administrative expenses | 1,845,280 | 1,670,208 | 1,836,455 | 1,661,171 | | |
| Finance costs | 13 | 1 | - | - | | |
| Total expenses | 48,970,414 | 41,133,318 | 48,450,752 | 40,751,716 | | |
| | | | | | | |
| Profit before income tax expense | 3,934,580 | 3,541,130 | 3,593,071 | 3,148,130 | | |
| Income tax expense 3, 13 | 741,250 | 784,453 | 675,054 | 698,613 | | |
| Profit for the period | 3,193,330 | 2,756,677 | 2,918,017 | 2,449,517 | | |
| | | | | | | |
| Profit attributable to: | | | | | | |
| Equity holders of the Company | 3,185,739 | 2,756,840 | 2,918,017 | 2,449,517 | | |
| Non-controlling interests | 7,591 | (163) | - | - | | |
| Profit for the period | 3,193,330 | 2,756,677 | 2,918,017 | 2,449,517 | | |
| | | | | | | |
| Basic earnings per share (Baht) 14 | 0.35 | 0.31 | 0.32 | 0.27 | | |
| - · · · | | | | | | |

CP ALL Public Company Limited and its Subsidiaries Statement of comprehensive income (Unaudited)

| | Consoli | dated | Separate | | |
|--|---------------|-------------|----------------------|------------|--|
| | financial st | atements | financial statements | | |
| | For the three | ee-month | For the three-month | | |
| | period ended | 31 March | period ended | 131 March | |
| | 2013 | 2012 | 2013 | 2012 | |
| | | (Restated) | | (Restated) | |
| | | (in thousar | ıd Baht) | | |
| Profit for the period | 3,193,330 | 2,756,677 | 2,918,017 | 2,449,517 | |
| Other comprehensive income | | | | | |
| Currency translation differences | (189,348) | (122,730) | - | - | |
| Other comprehensive income | | | | | |
| for the period | (189,348) | (122,730) | - | - | |
| Total comprehensive income | | | | | |
| for the period | 3,003,982 | 2,633,947 | 2,918,017 | 2,449,517 | |
| Total comprehensive income attributable to: | | | | | |
| Equity holders of the Company | 2,996,391 | 2,634,110 | 2,918,017 | 2,449,517 | |
| Non-controlling interests | 7,591 | (163) | _,/10,017 | | |
| Total comprehensive income | 7,371 | (105) | | | |
| for the period | 3,003,982 | 2,633,947 | 2,918,017 | 2,449,517 | |

CP ALL Public Company Limited and its Subsidiaries Statement of changes in equity (Unaudited)

| | | Consolidated financial statements (Restated) | | | | | | | | | |
|--|------|--|----------------------------------|-------------------|---|---|---|----------------------------------|-----------------|--|--|
| | | | Other components | | | | | | | | |
| | | | | Retained earnings | | of equity | _ | | | | |
| | Note | Issued and paid-up share capital | Premium on ordinary shares | Legal reserve | Unappropriated retained earnings (in thous | Currency transaction differences and Baht) | Equity attributable to equity holders of the Company | Non- controlling interests | Total equity | | |
| For the three-month period ended 31 March 2013 | | | | | | | | | | | |
| Balance at 1 January 2013 | | | | | | | | | | | |
| - as previously reported | | 8,983,101 | 1,684,317 | 900,000 | 15,688,197 | (511,849) | 26,743,766 | 242,326 | 26,986,092 | | |
| Impact of changes in accounting policies | 3 | | | - | 356,803 | - | 356,803 | 12,405 | 369,208 | | |
| Balance at 1 January 2013 - restated | | 8,983,101 | 1,684,317 | 900,000 | 16,045,000 | (511,849) | 27,100,569 | 254,731 | 27,355,300 | | |
| Comprehensive income for the period | | | | | | | | | | | |
| Profit | | - | - | - | 3,185,739 | - | 3,185,739 | 7,591 | 3,193,330 | | |
| Other comprehensive income | | | | - | | (189,348) | (189,348) | | (189,348) | | |
| Total comprehensive income | | | | | | | | | | | |
| for the period | | | <u> </u> | - | 3,185,739 | (189,348) | 2,996,391 | 7,591 | 3,003,982 | | |
| Balance at 31 March 2013 | | 8,983,101 | 1,684,317 | 900,000 | 19,230,739 | (701,197) | 30,096,960 | 262,322 | 30,359,282 | | |

CP ALL Public Company Limited and its Subsidiaries Statement of changes in equity (Unaudited)

| | Consolidated financial statements (Restated) | | | | | | | | | | |
|--|--|------------------|-----------------------------|---------|----------------|-------------|-----------------|-------------|------------|--|--|
| | | Other components | | | | | | | | | |
| | | | Retained earnings of equity | | | | | | | | |
| | | | | | | | Equity | | | | |
| | | Issued and | Premium on | | Unappropriated | Currency | attributable to | Non- | | | |
| | | paid-up | ordinary | Legal | retained | transaction | equity holders | controlling | Total | | |
| | Note | share capital | shares | reserve | earnings | differences | of the Company | interests | equity | | |
| | | | | | (in thousan | d Baht) | | | | | |
| | | | | | | | | | | | |
| For the three-month period ended | | | | | | | | | | | |
| 31 March 2012 | | | | | | | | | | | |
| Balance at 1 January 2012 | | | | | | | | | | | |
| - as previously reported | | 4,493,148 | 1,684,317 | 450,000 | 15,224,549 | (361,409) | 21,490,605 | 208,249 | 21,698,854 | | |
| Impact of changes in accounting policies | 3 | | | - | 331,299 | - | 331,299 | 20,470 | 351,769 | | |
| Balance at 1 January 2012 - restated | | 4,493,148 | 1,684,317 | 450,000 | 15,555,848 | (361,409) | 21,821,904 | 228,719 | 22,050,623 | | |
| Comprehensive income for the period | | | | | | | | | | | |
| Profit | | - | - | - | 2,756,840 | - | 2,756,840 | (163) | 2,756,677 | | |
| Other comprehensive income | | | - | - | | (122,730) | (122,730) | | (122,730) | | |
| Total comprehensive income | | | | | | | | | | | |
| for the period | | <u> </u> | - | - | 2,756,840 | (122,730) | 2,634,110 | (163) | 2,633,947 | | |
| Balance at 31 March 2012 | | 4,493,148 | 1,684,317 | 450,000 | 18,312,688 | (484,139) | 24,456,014 | 228,556 | 24,684,570 | | |

The accompanying notes are an integral part of these financial statements.

Statement of changes in equity (Unaudited)

| | | Separate financial statements (Restated) | | | | | | |
|--|------|--|------------|--------------------|----------------|------------|--|--|
| | | | | Retained ea | | | | |
| | | Issued and | Premium on | | Unappropriated | priated | | |
| | | paid-up | ordinary | Legal | retained | Total | | |
| | Note | share capital | shares | reserve | earnings | equity | | |
| | | | | (in thousand Baht) | | | | |
| For the three-month period ended 31 March 2013 | | | | | | | | |
| Balance at 1 January 2013 | | | | | | | | |
| - as previously reported | | 8,983,101 | 1,684,317 | 900,000 | 11,336,030 | 22,903,448 | | |
| Impact of changes in accounting policies | 3 | - | | | 268,894 | 268,894 | | |
| Balance at 1 January 2013 - restated | | 8,983,101 | 1,684,317 | 900,000 | 11,604,924 | 23,172,342 | | |
| Comprehensive income for the period | | | | | | | | |
| Profit | | - | - | - | 2,918,017 | 2,918,017 | | |
| Other comprehensive income | | - | - | | - | - | | |
| Total comprehensive income for the period | | - | - | | 2,918,017 | 2,918,017 | | |
| Balance at 31 March 2013 | = | 8,983,101 | 1,684,317 | 900,000 | 14,522,941 | 26,090,359 | | |
| For the three-month period ended 31 March 2012 | | | | | | | | |
| Balance at 1 January 2012 | | | | | | | | |
| - as previously reported | | 4,493,148 | 1,684,317 | 450,000 | 11,913,609 | 18,541,074 | | |
| Impact of changes in accounting policies | 3 | - | | | 236,320 | 236,320 | | |
| Balance at 1 January 2012 - restated | | 4,493,148 | 1,684,317 | 450,000 | 12,149,929 | 18,777,394 | | |
| Comprehensive income for the period | | | | | | | | |
| Profit | | - | - | - | 2,449,517 | 2,449,517 | | |
| Other comprehensive income | - | | - | | | | | |
| Total comprehensive income for the period | _ | | _ | | 2,449,517 | 2,449,517 | | |
| Balance at 31 March 2012 | - | 4,493,148 | 1,684,317 | 450,000 | 14,599,446 | 21,226,911 | | |

Statement of cash flows (Unaudited)

| | | Consolidated financial statements For the three-month period ended 31 March | | Separate financial statements For the three-month period ended 31 March | |
|---|------|--|---------------------------|--|------------|
| | Note | 2013 | 2012 | 2013 | 2012 |
| | Note | 2013 | | 2015 | |
| | | | (Restated) (in thousan | d Raht) | (Restated) |
| Cash flows from operating activities | | | (in mousur | a Bani) | |
| Profit for the period | | 3,193,330 | 2,756,677 | 2,918,017 | 2,449,517 |
| Adjustments for | | 5,195,550 | 2,750,077 | 2,910,017 | 2,449,517 |
| Depreciation | | 837,797 | 776,621 | 744,417 | 682,460 |
| Amortisation of intangible assets | | 28,568 | 25,290 | 19,537 | 15,919 |
| Amortisation of leasehold rights | | 23,410 | 23,290 | 23,410 | 21,144 |
| Interest income | | (204,403) | (159,958) | (166,909) | (135,654) |
| Dividend income | | (201,109) | (13),030) | (100,505) | (155,051) |
| Finance costs | | 13 | (13) | _ | - |
| Income tax expense | 13 | 741,250 | 784,453 | 675,054 | 698,613 |
| Provision for employees' severance pay | 11 | 53,529 | 69,522 | 33,000 | 53,322 |
| Allowance (reversal of allowance) for | | 00,027 | 07,522 | 55,000 | 55,522 |
| losses on slow-moving inventories | | 1,999 | (15,256) | (5,179) | (3,786) |
| Bad and doubtful debts expense (reversal | | -, | (10,200) | (0,177) | (0,700) |
| of allowance for doubtful accounts) | | 357 | (450) | - | - |
| Unrealised gain on exchange | | (20,033) | (5,081) | - | (5,135) |
| Loss on disposal and write-off of | | (20,000) | (0,001) | | (0,100) |
| property, plant and equipment | | 32,945 | 22,256 | 32,881 | 22,826 |
| Gain on sale of leasehold rights | | (1,942) | (1,991) | (1,942) | (1,991) |
| | - | 4,686,801 | 4,273,215 | 4,272,286 | 3,797,235 |
| Changes in operating assets and liabilities | | y y | , , . | , , , | - , , |
| Trade accounts receivable | | 1,413 | 2,292 | (45,594) | 17,481 |
| Other accounts receivable | | 445,122 | (327,600) | 476,855 | (372,235) |
| Inventories | | (339,986) | 319,187 | (253,949) | 229,646 |
| Other current assets | | 109,905 | 398,297 | 94,361 | 379,947 |
| Other non-current assets | | (35,181) | (15,407) | (35,245) | (6,952) |
| Trade accounts payable | | (1,044,407) | 1,567,673 | (131,136) | 1,686,210 |
| Other accounts payable | | (152,230) | (260,350) | (902,708) | 257,853 |
| Other current liabilities | | (1,452,475) | (243,569) | (1,306,178) | (50,892) |
| Employee benefit obligations paid | 11 | (8,819) | (31,903) | (6,768) | (31,903) |
| Accrued guarantee deposits | | 105,606 | 265,801 | 105,129 | 266,527 |
| Cash generated from operating activities | - | 2,315,749 | 5,947,636 | 2,267,053 | 6,172,917 |
| Income tax paid | _ | (135,415) | (79,404) | (111,150) | (58,891) |
| Net cash provided by operating activities | - | 2,180,334 | 5,868,232 | 2,155,903 | 6,114,026 |

Statement of cash flows (Unaudited)

| | | Consol | idated | Separate | | |
|--|------|--------------|-------------------------------|-----------------------|------------|--|
| | | financial s | tatements | financial statements | | |
| | | For the thr | ee-month | For the thr | ee-month | |
| | | period endeo | 131 March | period ended 31 March | | |
| | Note | 2013 | 2012 | 2013 | 2012 | |
| | | | (Restated) | | (Restated) | |
| | | | (in thousa | nd Baht) | | |
| Cash flows from investing activities | | | | | | |
| Interest received | | 148,729 | 54,113 | 112,615 | 45,664 | |
| Dividends received | | 19 | 13 | - | - | |
| Purchase of current investments | | (3,840,000) | (700,000) | (3,300,000) | (700,000) | |
| Sale of current investments | | 3,311,859 | 1,046,997 | 2,857,539 | 1,000,000 | |
| Cash outflow on investment | | | | | | |
| in subsidiaries | 7 | - | - | - | (1,000) | |
| Cash outflow on investment | | | | | | |
| in related company | 4 | - | (6,000) | - | (6,000) | |
| Cash outflow on other long-term | | | | | | |
| investments | | - | (200,000) | - | (200,000) | |
| Cash outflow on long-term loans to | | | | | | |
| subsidiaries | 4 | - | - | (550,000) | - | |
| Purchase of property, plant and | | | | | | |
| equipment | 15 | (2,213,509) | (1,265,836) | (1,626,754) | (912,720) | |
| Sale of property, plant and equipment | | 21,251 | 62,598 | 14,259 | 57,707 | |
| Purchase of intangible assets | | (33,684) | (22,870) | (109,012) | (24,757) | |
| Sale of intangible assets | | 468 | - | - | - | |
| Purchase of leasehold rights | | (34,586) | (23,193) | (34,586) | (23,193) | |
| Sale of leasehold rights | - | 2,149 | 2,149 | 2,149 | 2,149 | |
| Net cash used in investing activities | | (2,637,304) | (1,052,029) | (2,633,790) | (762,150) | |
| Cash flows from financing activities | | | | | | |
| Interest paid | | (13) | (1) | _ | _ | |
| Increase in overdrafts and short-term | | (13) | (1) | - | - | |
| borrowings from financial institutions | | 22 | 5,234 | | | |
| Net cash provided by financing activities | - | 9 | 5,233 | | | |
| The cash provided by mancing activities | - | <u> </u> | 3,200 | | | |
| Net increase (decrease) in cash and | | | | | | |
| cash equivalents | | (456,961) | 4,821,436 | (477,887) | 5,351,876 | |
| Cash and cash equivalents at beginning | | (;) | -,, | (,, | -,, | |
| of period | | 23,084,976 | 14,201,712 | 19,367,986 | 10,804,492 | |
| Effect of exchange rate changes on | | ,,_, | - ·,- · · , · · | | ,,.,., | |
| balances held in foreign currencies | | (58,168) | (16,824) | - | _ | |
| Cash and cash equivalents at end of period | • | 22,569,847 | 19,006,324 | 18,890,099 | 16,156,368 | |
| cash and cash equivalents at the of period | | ,= =>,== | 1,000,021 | 10,070,077 | 10,120,200 | |

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|------|--|
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These notes form an integral part of the interim financial statements.

The interim financial statements issued for Thai regulatory reporting purposes are prepared in the Thai language. These English language financial statements have been prepared from the Thai language statutory financial statements, and were approved and authorised for issue by the Board of Directors on 3 May 2013.

1 General information

CP ALL Public Company Limited, the "Company", is incorporated in Thailand and has its registered office at 283 Silom Road, Kwang Silom, Khet Bangrak, Bangkok 10500, Thailand.

The Company was listed on the Stock Exchange of Thailand on 14 October 2003.

The ultimate parent company of the Company and its subsidiaries (together referred to as the "Group") during the financial period was Charoen Pokphand Group Company Limited which incorporated in Thailand.

The principal businesses of the Group are operating convenience stores, payment centers and the related supporting services.

The Company operates convenience stores under the "7-Eleven" trademark and franchises to other retailers in the territory of Thailand. The number of 7-Eleven convenience stores as at 31 March 2013 was 7,041 stores (*31 December 2012: 6,822 stores*).

| | 31 March 2013 | 31 December 2012 | | |
|---|--------------------|---------------------|--|--|
| | (number of stores) | | | |
| The Company owns and manages convenience stores | 3,123 | 2,984 | | |
| The Company franchises the license to other retailers under management agreements | 3,377 | 3,320 | | |
| The Company franchises the license to other retailers under sub-license agreements | 541 | 518 | | |
| Total | 7,041 | 6,822 | | |

Details of the Company's subsidiaries as at 31 March 2013 and 31 December 2012 are given in note 7 to the interim financial statements.

2 Basis of preparation of the interim financial statements

(a) Statement of compliance

The interim financial statements are prepared on a condensed basis in accordance with Thai Accounting Standard ("TAS") No. 34 (revised 2009) *Interim Financial Reporting*; guidelines promulgated by the Federation of Accounting Professions ("FAP"); and applicable rules and regulations of the Thai Securities and Exchange Commission.

The interim financial statements are prepared to provide an update on the financial statements for the year ended 31 December 2012. They do not include all of the financial information required for full annual financial statements but focus on new activities, events and circumstances to avoid repetition of information previously reported. Accordingly, these interim financial statements should be read in conjunction with the financial statements of the Company and its subsidiaries for the year ended 31 December 2012.

The FAP has issued the following new and revised Thai Financial Reporting Standards ("TFRS") relevant to the Group's operations and effective for accounting periods beginning on or after 1 January 2013:

- ·

| TFRS | Торіс | | | |
|-----------------------|---|--|--|--|
| TAS 12 | Income Taxes | | | |
| TAS 20 | Accounting for Government Grants and Disclosures of | | | |
| | Government Assistance | | | |
| TAS 21 (revised 2009) | The Effects of Changes in Foreign Exchange Rates | | | |
| TFRS 8 | Operating Segments | | | |

The adoption of these new and revised TFRS has resulted in changes in the Group's accounting policies. The effects of these changes are disclosed in note 3 to the interim financial statements.

In addition to the above new and revised TFRS, as at 31 March 2013 the FAP had issued a number of new interpretations which are effective for financial statements beginning on or after 1 January 2014 and have not been adopted in the preparation of these interim financial statements. Those new interpretations that are relevant to the Group's operations are disclosed in note 18 to the interim financial statements.

Except for the changes in accounting policy discussed in note 3 to the interim financial statements, the accounting policies and methods of computation applied in these interim financial statements are consistent with those applied in the financial statements for the year ended 31 December 2012.

(b) Functional and presentation currency

The interim financial statements are presented in Thai Baht, which is the Group's functional currency. All financial information presented in Thai Baht has been rounded in the notes to the financial statements to the nearest million unless otherwise stated.

(c) Use of estimates and judgements

The preparation of interim financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Except as disclosed below, in preparing these interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2012. Changes principally derive from the adoption of new and revised TFRS from 1 January 2013.

Estimates

Measurement of defined benefit obligations

The calculation of the defined benefit obligation is sensitive to the assumptions on mortality rate, interest rate of long term government bond, resignation rate and salary increasing rate as set out in note 11 to the interim financial statements.

3 Changes in accounting policies

(a) Overview

From 1 January 2013, consequent to the adoption of new and revised TFRS as set out in note 2 to the interim financial statements, the Group has changed its accounting policies in the following areas:

- Accounting for income tax
- Accounting for government grants and disclosures of government assistance
- Accounting for the effects of changes in foreign exchange rates
- Presentation of information on operating segments

Details of the new accounting policies adopted by the Group are included in notes 3(b) to 3(e) to the interim financial statements below. Other new and revised TFRS did not have any impact on the accounting policies, financial position or performance of the Group.

(b) Accounting for income tax

The principal change introduced by TAS 12 is the requirement to account for deferred tax assets and liabilities in the financial statements.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and differences relating to investments in subsidiaries and jointly-controlled entities to the extent that it is probable that they will not reverse in the foreseeable future.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Group adopted TAS 12 with effect for the period from 1 January 2013. The effects of the change are recognised retrospectively in the financial statements as follows:

| | | Consolidat statements nancial posi | of | Separate statements of financial position | | | |
|---------------------------------------|-------|--|------------|---|----------|---------|--|
| | 31 | 31 | 1 | 31 | 31 | 1 | |
| | March | December | January | March | December | January | |
| | 2013 | 2012 | 2012 | 2013 | 2012 | 2012 | |
| | | | (in millio | on Baht) | | | |
| Increase in deferred tax assets | 368 | 369 | 352 | 273 | 269 | 236 | |
| Increase in retained earnings | (357) | (357) | (331) | (273) | (269) | (236) | |
| Increase in non-controlling interests | (11) | (12) | (21) | - | - | - | |

| | Consol statements | | Sepa statements | |
|--|----------------------|-----------|--------------------|------|
| For the three-month period ended 31 March | 2013 | 2012 | 2013 | 2012 |
| - | | (in milli | ion Baht) | |
| (Increase) decrease in income tax expense | (1) | (3) | 4 | 2 |
| (Increase) decrease in profit for the period | 1 | 3 | (4) | (2) |

(c) Accounting for government grants and disclosures of government assistance

From 1 January 2013, the group has adopted TAS 20 Accounting for Government Grants and Disclosures of Government Assistance.

The change has had no significant effect to the Group's interim financial statements.

(d) Accounting for the effects of changes in foreign exchange rates

From 1 January 2013, the Group has adopted TAS 21 Accounting for the Effects of Changes in Foreign Exchange Rates.

The principal change introduced by TAS 21 is the introduction of the concept of functional currency, which is defined as the currency of the primary economic environment in which the entity operates. TAS 21 requires the Company to determine its functional currency and translate foreign currency items into its functional currency, reporting the effects of such translation in accordance with the provisions of TAS 21. Foreign currencies are defined by TAS 21 as all currencies other than the Company's functional currency.

Management has determined that the functional currency of the Company is Thai Baht and that the adoption of TAS 21 from 1 January 2013 has not had a significant impact on the Group's reported assets, liabilities or retained earnings.

(e) Presentation of information on operating segments

From 1 January 2013, the Group has adopted TFRS 8 Operating Segments. The new policy for presentation of information on operating segments, together with information on the previous policy, is given below.

TFRS 8 introduces the "management approach" to segment reporting. It requires a change in the presentation and disclosure of segment information based on the internal reports regularly reviewed by the Group's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to those segments. Previously the Group presented segment information in respect of its business and geographical segments in accordance with TAS 14 Segment Reporting.

The change in basis of presentation and disclosure of segment information has had no significant effect on the segment information reported in the Group's financial statements.

4 Related party transactions

For the purposes of these interim financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control or joint control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Relationships with subsidiaries are described in note 7 to the interim financial statements. Relationship with key management and other related parties were as follows:

| | Country of incorporation/ | |
|---|------------------------------|--|
| Name of parties | nationality | Nature of relationships |
| Charoen Pokphand Group Company Limited | Thailand | Ultimate parent company of the group and 1 common director |
| CPF Trading Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| C.P. Packaging Industry Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| True GS Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| True Distribution and Sales Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| True Money Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| Thai News Network (TNN) Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| BFKT (Thailand) Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| Real Move Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder |
| CPF (Thailand) Public Company Limited | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| CPF IT Center Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| CP-Meiji Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| C.P. Consumer Product Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |

| Name of parties | Country of incorporation/ nationality | Nature of relationships |
|--|---|---|
| C.P. Merchandising Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| C.P. Land Public Company Limited | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| True Universal Convergence Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| True Internet Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| Allianz C.P. General Insurance Public Company Limited | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 1 common director |
| True Move Co., Ltd. | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 2 common directors |
| True Corporation Public Company Limited | Thailand | Charoen Pokphand Group Company Limited is a major shareholder and 4 common directors |
| Siam Makro Public Company Limited | Thailand | 1 director of the Company is a major shareholder and 1 common director |
| C.P. Food Store Co., Ltd. | Thailand | Chearavanont family is a major shareholder |
| C.P. Intertrade Co., Ltd. | Thailand | Chearavanont family is a major shareholder |
| Dees Supreme Co., Ltd. | Thailand | Family's member of 1 director is a major shareholder |
| Key management personnel | Thai | Persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any director (whether executive or otherwise) of the Company |

The pricing policies for particular types of transactions are explained further below:

| Transactions | Pricing policies |
|--|---|
| Sale of goods | Prices determined by the terms and conditions used in the normal course of business comparable to those for non-related companies |
| Service and other operating income | Contract prices determined by the terms and conditions used in the normal course of business |
| Interest income | Finance costs plus administrative expenses |
| Dividend income | Right to receive dividends |
| Purchase of goods and services | Prices determined by the terms and conditions used in the normal course of business comparable to those for non-related companies |
| Rental and service fees | Rates advised by the lessors and service providers |
| Technical service fees | Contract prices determined by the terms and conditions used in the normal course of business |
| Insurance premiums | Standard rates as specified by the insurers |
| Interest expense | Agreed rates stipulated in the agreements |
| Purchase of property, plant and equipment | Prices determined by the terms and conditions used in the normal course of business comparable to those for non-related companies |

Significant transactions for the three-month periods ended 31 March 2013 and 2012 with related parties were as follows:

| For the three wouth period or ded | Consolie financial st | | Separ financial sta | |
|---|--------------------------|-------------|------------------------|-------|
| For the three-month period ended 31 March | 2013 | 2012 | 2013 | 2012 |
| | | (in million | Baht) | |
| Ultimate parent company | | | | |
| Administrative expenses | 2 | 2 | 2 | 2 |
| Subsidiaries | | | | |
| Revenue from sale of goods and | | | | |
| rendering of services | - | - | 113 | 92 |
| Interest income | - | - | 5 | 3 |
| Other income | - | - | 157 | 129 |
| Selling expenses | - | - | 276 | 209 |
| Administrative expenses | - | - | 304 | 241 |
| Purchases of goods and services | - | - | 2,270 | 1,889 |
| Purchases of property, plant and | - | | | |
| equipment | - | - | 352 | 298 |
| Related companies | | | | |
| Revenue from sale of goods and | | | | |
| rendering of services | 339 | 288 | 155 | 114 |
| Other income | 65 | 30 | 63 | 29 |
| Selling expenses | 32 | 2 | - | - |
| Administrative expenses | 74 | 59 | 71 | 53 |
| Purchases of goods and services | 5,133 | 4,316 | 4,748 | 4,023 |
| Key management personnel | | | | |
| Key management benefit expenses | | | | |
| Short-term employee benefit | 89 | 95 | 89 | 95 |
| Severance pay for employees | 2 | 2 | 2 | 2 |
| Total key management | | | | |
| benefit expenses | 91 | 97 | 91 | 97 |

Balances as at 31 March 2013 and 31 December 2012 with related parties were as follows:

Trade accounts receivable

| | Consolidated financial statements | | Sepa financial s | |
|---------------------------------------|--------------------------------------|-------------|---------------------|-------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (in million | n Baht) | |
| Related companies | | | | |
| Siam Makro Public Company Limited | 32 | 25 | - | - |
| C.P. Merchandising Co., Ltd. | 15 | 45 | - | - |
| CPF Trading Co., Ltd. | 14 | 12 | - | - |
| CPF IT Center Co., Ltd. | 11 | - | - | - |
| True Move Co., Ltd. | 9 | 14 | - | - |
| True Internet Co., Ltd. | 6 | 2 | - | - |
| BFKT (Thailand) Co., Ltd. | 4 | 8 | - | - |
| True Corporation Public Company | | | | |
| Limited | 4 | 6 | - | - |
| True Universal Convergence Co., Ltd. | 4 | 2 | - | - |
| CPF (Thailand) Public Company Limited | 2 | 5 | - | - |
| True GS Co., Ltd. | 2 | 2 | - | - |
| Other | 5 | 20 | - | - |
| Total | 108 | 141 | - | - |
| Less allowance for doubtful accounts | (1) | (2) | - | - |
| Net | 107 | 139 | - | - |

| | Consolidated financial statements | | Separate financial statemen | | |
|--|--------------------------------------|------|--------------------------------|------|--|
| | 2013 | 2012 | 2013 | 2012 | |
| | (in million Baht) | | | | |
| Bad and doubtful debts expense (reversal of allowance for doubtful accounts) for the three-month | | | | | |
| period ended 31 March | (1) | - | - | - | |

Other accounts receivable

| | Consolidated financial statements | | Separate financial statements | |
|---------------------------------------|--------------------------------------|-------------|----------------------------------|-------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (in million | n Baht) | |
| Subsidiaries | | | | |
| Thai Smart Card Co., Ltd. | - | - | 195 | 215 |
| Counter Service Co., Ltd. | - | - | 97 | 104 |
| C.P. Retailing and Marketing Co., Ltd | - | - | 19 | 21 |
| Other | - | - | 8 | 4 |
| Total | - | - | 319 | 344 |

CP ALL Public Company Limited and its Subsidiaries Notes to the interim financial statements

For the three-month period ended 31 March 2013 (Unaudited)

| | Consolidated financial statements | | Separate financial statements | | |
|--|--------------------------------------|-------------|----------------------------------|-------------|--|
| | 31 March | 31 December | 31 March | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | | (in million | n Baht) | | |
| Related companies | | , | | | |
| True Money Co., Ltd. | 104 | 113 | 104 | 113 | |
| CP-Meiji Co., Ltd. | 13 | 9 | 13 | 9 | |
| CPF Trading Co., Ltd. | 11 | 20 | 10 | 19 | |
| True Distribution and Sales Co., Ltd. | 10 | 11 | 10 | 11 | |
| Allianz C.P. General Insurance Public | | | | | |
| Company Limited | 7 | 53 | 7 | 53 | |
| C.P. Consumer Products Co., Ltd. | 6 | 3 | 6 | 3 | |
| Other | 4 | 3 | 4 | 4 | |
| Total | 155 | 212 | 154 | 212 | |
| Grand total | 155 | 212 | 473 | 556 | |
| | Conse | olidated | Sep | arate | |
| | financial | statements | financial s | tatements | |
| | 2013 | 2012 | 2013 | 2012 | |
| | (in million Baht) | | | | |
| Bad and doubtful debts expense for the three-month period ended 31 March | - | _ | _ | _ | |
| | | · · | | | |
| Investment in related company | | | | | |
| | Cons | olidated | Se | parate | |

| | Conse | olidated | Sep | arate | | |
|-------------------|-------------|----------------------|----------|-------------|--|--|
| | financial s | financial statements | | statements | | |
| | 31 March | 31 December | 31 March | 31 December | | |
| | 2013 | 2012 | 2013 | 2012 | | |
| | | (in million Baht) | | | | |
| True GS Co., Ltd. | 24 | 24 | 24 | 24 | | |
| Total | 24 | 24 | 24 | 24 | | |
| | | | | | | |

Movements during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consolic financial sta | | Separa financial sta | |
|----------------|---------------------------|---------------------|-------------------------|------|
| | 2013 | 2012 (in million | 2013 n Baht) | 2012 |
| At 1 January | 24 | 18 | 24 | 18 |
| Acquisitions | - | 6 | - | 6 |
| At 31 March | 24 | 24 | 24 | 24 |
| At 31 December | | 24 | | 24 |

Long-term loans to subsidiaries

| | Consolidated financial statements | | Separate financial statements | |
|--|--------------------------------------|------------------------------------|----------------------------------|--------------------------------|
| | 31 March 2013 | 31 December 2012 (in million | 31 March 2013 | 31 December 2012 |
| C.P. Retailing and Marketing Co., Ltd. | - | (11 11110) | 900 ⁹ | 350 |
| Dynamic Management Co., Ltd. Total | - | <u> </u> | <u>10</u> 910 | <u>10</u> <u>360</u> |

Movements during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consol | lidated | Separ | rate | | |
|----------------|-------------------|----------------------|-------|----------|--|--|
| | financial st | financial statements | | atements | | |
| | 2013 | 2012 | 2013 | 2012 | | |
| | (in million Baht) | | | | | |
| At 1 January | - | - | 360 | 290 | | |
| Increases | - | - | 550 | - | | |
| At 31 March | - | - | 910 | 290 | | |
| At 31 December | | - | | 360 | | |

Interest rate as at 31 March 2013 and 31 December 2012 was as follows:

| | Consolidated financial statements | | Separate financial statements | |
|--|--------------------------------------|------------------|----------------------------------|-------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (interest rate] | per annum) | |
| C.P. Retailing and Marketing Co., Ltd. | - | - | 3.25% | 3.50% |
| Dynamic Management Co., Ltd. | - | - | 3.25% | 3.50% |

As at 31 March 2013 and 31 December 2012 the balances of long-term loans to subsidiaries were unsecured and without a fixed repayment term.

Prepaid rental and service fees

| | Consolidated financial statements | | Separate financial statements | | |
|------------------------------------|--------------------------------------|-------------|----------------------------------|-------------|--|
| | 31 March | 31 December | 31 March | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | (in million Baht) | | | | |
| Subsidiary | | | | | |
| Panyapiwat Institute of Management | - | - | 306 | 314 | |
| Total | - | - | 306 | 314 | |

During the year 2008 the Company paid for the prepaid rental and service fees under the terms of lease and service agreements to a local subsidiary (Panyapiwat Institute of Management) for lease of its building spaces for field consultant conferences, trade show, franchisee conference and other activities, totaling Baht 450 million. The Company amortised the prepaid rental and service fees as an expense according to the terms of the agreements (15 years).

As at 31 March 2013 and 31 December 2012 the Company's prepaid rental and service fees, net was Baht 306 million and Baht 314 million respectively.

Trade accounts payable

| | Consolidated financial statements | | Sepa financial st | arate tatements |
|--|--------------------------------------|-------------|----------------------|--------------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (in millio | n Baht) | |
| Subsidiary | | | | |
| C.P. Retailing and Marketing Co., Ltd. | - | - | 255 | 271 |
| Total | - | - | 255 | 271 |
| Related companies | | | | |
| True Money Co., Ltd. | 1,423 | 1,546 | 1,416 | 1,536 |
| CPF Trading Co., Ltd. | 1,321 | 1,353 | 1,085 | 1,061 |
| CPF (Thailand) Public Company | | | | |
| Limited | 356 | 439 | - | - |
| CP-Meiji Co., Ltd. | 288 | 278 | 288 | 278 |
| True Distribution and Sales Co., Ltd. | 204 | 291 | 204 | 291 |
| C.P. Packaging Industry Co., Ltd. | 98 | 97 | 96 | 97 |
| C.P. Consumer Products Co., Ltd. | 78 | 86 | 78 | 84 |
| Dees Supreme Co., Ltd. | 75 | 130 | 75 | 130 |
| C.P. Food Store Co., Ltd | 41 | 59 | 41 | 41 |
| Real Move Co., Ltd. | 40 | 34 | - | 1 |
| Other | 77 | 95 | 36 | 40 |
| Total | 4,001 | 4,408 | 3,319 | 3,559 |
| Grand total | 4,001 | 4,408 | 3,574 | 3,830 |

Other accounts payable

| | Consolidated financial statements | | Sepa financial s | arate tatements |
|-----------------------------------|--------------------------------------|-------------|---------------------|--------------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (in million | n Baht) | |
| Subsidiaries | | | | |
| Counter Service Co., Ltd. | - | - | 5,520 | 6,146 |
| Thai Smart Card Co., Ltd. | - | - | 234 | 247 |
| CP Retailink Co., Ltd. (formerly | | | | |
| "Retailink (Thailand) Co., Ltd.") | - | - | 70 | 147 |
| Gosoft (Thailand) Co., Ltd. | - | - | 31 | 239 |
| MAM Heart Co., Ltd. | - | - | 28 | 40 |
| All Training Co., Ltd. | - | - | 24 | 9 |
| Panyapiwat Technological College | - | - | - | 32 |
| Other | - | - | 18 | 13 |
| Total | - | - | 5,925 | 6,873 |

Notes to the interim financial statements For the three-month period ended 31 March 2013 (Unaudited)

| | Consolidated financial statements | | Separate financial statements | |
|--------------------------------------|--------------------------------------|-------------|----------------------------------|-------------|
| | 31 March | 31 December | 31 March | 31 December |
| | 2013 | 2012 | 2013 | 2012 |
| | | (in millior | n Baht) | |
| Related companies | | | | |
| C.P. Merchandising Co., Ltd. | 22 | 1 | - | - |
| True Universal Convergence Co., Ltd. | 14 | 14 | 14 | 14 |
| Thai News Network (TNN) Co., Ltd. | 3 | 6 | 3 | 6 |
| C.P. Intertrade Co., Ltd. | 2 | 2 | - | - |
| True Move Co., Ltd. | 2 | 2 | 2 | 2 |
| Other | 21 | 12 | 1 | - |
| Total | 64 | 37 | 20 | 22 |
| Grand total | 64 | 37 | 5,945 | 6,895 |

Significant agreements with related parties

As at 31 March 2013 the Group had the following significant agreements with related parties.

- (a) The Company has a service agreement with Charoen Pokphand Group Company Limited, the ultimate parent company, covering technical advisory, management, technical assistances and right to use the trademark and services of the ultimate parent company. In consideration thereof, the Company agrees to pay a monthly service fee to the ultimate parent company totaling Baht 0.8 million.
- (b) The Company has a cash management agreement with Counter Service Co., Ltd., a local subsidiary. Under the terms of the agreement, the Company agrees to provide cash management services under conditions stipulated in the agreement to the subsidiary. In consideration thereof, the subsidiary agrees to pay a cash management service fee to the Company at the rates stipulated in the agreement, and the Company agrees to pay benefits for cash management to the subsidiary at the rate stipulated in the agreement. If either party has intention to terminate the agreement, a written notification must be made to the other party at least 60 days before the expiry date of the agreement.
- (c) The Company has service agreements with Counter Service Co., Ltd., a local subsidiary. Under the terms of the agreements, the Company agrees to provide the installation of computer system to support bill payment services. In consideration thereof, the subsidiary agrees to pay monthly service fees to the Company in accordance with the types of services stipulated in the agreements.
- (d) The Company has a service agreement with Counter Service Co., Ltd., a local subsidiary. Under the terms of the agreement, the Company agrees to be appointed as the agent of the subsidiary for bill payment services under conditions stipulated in the agreement. In consideration thereof, the subsidiary agrees to pay a service fee to the Company at the amount stipulated in the agreement. If either party has intention to terminate the agreement, a written notification must be made to the other party at least 60 days before the expiry date of the agreement.
- (e) The Company has a maintenance service agreement with CP Retailink Co., Ltd. (formerly "Retailink (Thailand) Co., Ltd."), a local subsidiary. Under the terms of the agreement, the subsidiary agrees to provide the maintenance of the computer hardware and equipment services to the Company. In consideration thereof, the Company agrees to pay an annual service fee to the subsidiary at the amount stipulated in the agreement.

- (f) The Company has a computer service center agreement with Thai Smart Card Co., Ltd., a local subsidiary. Under the terms of the agreement, the Company agrees to provide place for setting up computer center and other facilities to the subsidiary for a period of 3 years until September 2014. In consideration thereof, the subsidiary agrees to pay an annual service fee to the Company at the amount stipulated in the agreement.
- (g) The Company and its certain local subsidiaries have lease and service agreements with C.P. Land Public Company Limited, a related company, for lease spaces in its building for offices of the Company and the subsidiaries. In consideration thereof, the Company and the subsidiaries agree to pay monthly rental and services fees totaling Baht 7.7 million, and place guarantee deposits with the related company totaling Baht 23.1 million. The guarantee deposits will be refunded to the Company and the subsidiaries upon the termination of the lease.
- (h) The Company and its certain local subsidiaries have information system service agreements with Gosoft (Thailand) Co., Ltd., a local subsidiary. Under the terms of the agreements, the subsidiary agrees to provide the service over the consulting, advisory, development, design, installation, maintenance and supporting of the information system to the Company and the subsidiaries. In consideration thereof, the Company and the subsidiaries agree to pay a service fee at the amount stipulated in the agreements. If either party has intention to terminate the agreement, a written notification must be made to the other party at least 90 days before the expiry date of the agreement.

5 Trade accounts receivable

| | | | olidated statements | - | arate statements |
|---|------|----------------------|------------------------|-----------|---------------------|
| | Note | 31 March | 31 December | 31 March | 31 December |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in millio | n Baht) | |
| Related parties | 4 | 108 | 141 | - | - |
| Other parties | | 449 | 418 | 146 | 101 |
| Total | - | 557 | 559 | 146 | 101 |
| Less allowance for doubtful | | | | | |
| accounts | | (18) | (18) | | |
| Net | - | 539 | 541 | 146 | 101 |
| | | Consolidated | | Separate | |
| | | financial statements | | financial | statements |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in millior | n Baht) | |
| Bad and doubtful debts exp for the three-month perio ended 31 March | | | <u> </u> | | <u> </u> |

Aging analyses for trade accounts receivable were as follows:

| | | Consolidated financial statements | | Separate financial statements | |
|-----------------------------|------|--------------------------------------|-------------|----------------------------------|-------------|
| | Note | 31 March | 31 December | 31 March | 31 December |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in millior | n Baht) | |
| Related parties | | | | | |
| Within credit terms | | 82 | 109 | - | - |
| Overdue: | | | | | |
| Less than 3 months | | 25 | 31 | - | - |
| 3 - 6 months | _ | 1 | 1 | | |
| Total | | 108 | 141 | - | - |
| Less allowance for doubtful | | | | | |
| accounts | _ | (1) | (2) | | |
| Net | 4 | 107 | 139 | | |
| | | | | | |
| Other parties | | 201 | 260 | 140 | 101 |
| Within credit terms | | 391 | 360 | 146 | 101 |
| Overdue: | | 5 4 | 50 | | |
| Less than 3 months | | 54 | 53 | - | - |
| 3 - 6 months | | 1 | 2 | - | - |
| Over 12 months | - | 3 | 3 | - | - |
| Total | | 449 | 418 | 146 | 101 |
| Less allowance for doubtful | | (17) | (1.6) | | |
| accounts | - | (17) | (16) | - | - |
| Net | - | 432 | 402 | 146 | <u> </u> |
| Grand total | = | 539 | 541 | 146 | 101 |

The normal credit term granted by the Group ranges from 7 days to 90 days.

6 Other accounts receivable

| | | | olidated statements | - | arate statements |
|---|------|--------------------------------------|------------------------|----------------------------------|---------------------|
| | Note | 31 March | 31 December | 31 March | 31 December |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in million | n Baht) | |
| Related parties | 4 | 155 | 212 | 473 | 556 |
| Other parties | | 754 | 1,143 | 742 | 1,134 |
| Total | | 909 | 1,355 | 1,215 | 1,690 |
| Less allowance for doubtful | | | | , | , |
| accounts | | (7) | (7) | (7) | (7) |
| Net | | 902 | 1,348 | 1,208 | 1,683 |
| | | Consolidated financial statements | | Separate financial statements | |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in million | | - |
| Bad and doubtful debts exp for the three-month perio ended 31 March | | | | | |

Aging analyses for other accounts receivable were as follows:

| | | Consolidated financial statements | | Separate financial statements | |
|-----------------------------|------|--------------------------------------|-------------|----------------------------------|-------------|
| | Note | 31 March | 31 December | 31 March | 31 December |
| | | 2013 | 2012 | 2013 | 2012 |
| | | | (in million | (Baht) | |
| Related parties | | | | | |
| Within credit terms | | 93 | 102 | 412 | 446 |
| Overdue: | | | | | |
| Less than 3 months | | 59 | 64 | 58 | 64 |
| 3 - 6 months | | 2 | 2 | 2 | 2 |
| 6 - 12 months | | 1 | 44 | 1 | 44 |
| Total | 4 | 155 | 212 | 473 | 556 |
| Other parties | | | | | |
| Within credit terms | | 564 | 943 | 561 | 941 |
| Overdue: | | | | | |
| Less than 3 months | | 181 | 187 | 172 | 185 |
| 3 - 6 months | | - | 4 | - | - |
| 6 - 12 months | | 1 | 1 | 1 | - |
| Over 12 months | | 8 | 8 | 8 | 8 |
| Total | | 754 | 1,143 | 742 | 1,134 |
| Less allowance for doubtful | | | , - | | , - |
| accounts | | (7) | (7) | (7) | (7) |
| Net | | 747 | 1,136 | 735 | 1,127 |
| Grand total | | 902 | 1,348 | 1,208 | 1,683 |

The normal credit term granted by the Group ranges from 7 days to 90 days.

7 Investments in subsidiaries

Movements during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consolidated financial statements | | Separate financial statements | | | |
|----------------|--------------------------------------|-------------------|----------------------------------|-------|--|--|
| | 2013 | 2012 | 2013 | 2012 | | |
| | | (in million Baht) | | | | |
| At 1 January | - | - | 6,524 | 6,505 | | |
| Increases | - | - | - | 1 | | |
| At 31 March | - | - | 6,524 | 6,506 | | |
| At 31 December | | - | | 6,524 | | |

Details of the increases in investments in subsidiaries as at 31 March 2013 and 31 December 2012 were as follows:

| | Consolidated financial statements | | Separate financial statements | | |
|-----------------------------|--------------------------------------|-------------|----------------------------------|-------------|--|
| | 31 March | 31 December | 31 March | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | (in million Baht) | | | | |
| Gosoft (Thailand) Co., Ltd. | - | - | - | 18 | |
| All Training Co., Ltd. | - | - | - | 1 | |
| Total | - | - | - | 19 | |

Investments in subsidiaries as at 31 March 2013 and 31 December 2012, and dividend income for the three-month periods ended 31 March 2013 and 2012 were as follows:

| | | | Separate financial statements | | | | | | | |
|---|--|---------------------------|-------------------------------|-----------|-------------|------------------|---------|--------------------|-------------|------------------------|
| | | Country of | Owne | • | | | | | for the thr | |
| Name of parties | Type of business | incorporation | inter | | | o capital | | cost | | ended |
| | | | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 |
| | | | March | December | March | December | March | December | March | March |
| | | | 2013 | 2012 | 2013 | 2012 on US\$) | 2013 | 2012 (in millic | 2013 | 2012 |
| Foreign direct subsidiary | | | (/0 | <i>))</i> | (111 111111 | 0h 03\$) | | (in millio | m Dani) | |
| Lotus Distribution Investment Limited | Holding company | British Virgin Islands | 100.00 | 100.00 | 116 | 116 | 3,857 | 3,857 | - | - |
| Total | | | | | | | 3,857 | 3,857 | | |
| | | Country of | Own | ership | | | | | | nd income ree-month |
| Name of parties | Type of business | incorporation | | erest | | p capital | | t cost | - | d ended |
| | | | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 |
| | | | March | December | March | December | March | December | March | March |
| | | | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| Local direct subsidiaries | | | () | 2%) | | | (111 mi | llion Baht) | | |
| Suksapiwat Co., Ltd. | Educational institution | Thailand | 99.99 | 99.99 | 810 | 810 | 810 | 810 | - | - |
| C.P. Retailing and Marketing Co., Ltd. | Frozen food plant and bakery | Thailand | 99.99 | 99.99 | 600 | 600 | 600 | 600 | - | - |
| Counter Service Co., Ltd. | Bill payment services and distributor of all types of commercial cards and tickets | Thailand | 99.99 | 99.99 | 70 | 70 | 61 | 61 | - | - |

| | | | Separate financial statements (Continued) | | | | | Dividan | 1 income | |
|---|---|--------------------------|---|---|-------------------------------|-------------------------------------|---------------------|---|-------------|---|
| Name of parties | Type of business | Country of incorporation | inte 31 March 2013 | ership erest 31 December 2012 | Paid-u 31 March 2013 | p capital 31 December 2012 | 31 March 2013 | cost 31 December 2012 <i>lion Baht)</i> | for the thr | |
| CP Retailink Co.,Ltd. (formerly "Retailink (Thailand) Co., Ltd.") | Distributor of equipment for retailing and software development | Thailand | 99.99 | 99.99 | 20 | 20 | 20 | 20 | - | - |
| Gosoft (Thailand) Co., Ltd. | Information system design and development services | Thailand | 99.99 | 99.99 | 20 | 20 | 20 | 20 | - | - |
| Dynamic Management Co., Ltd. | Logistics and distribution of merchandises services | Thailand | 99.99 | 99.99 | 2 | 2 | 2 | 2 | - | - |
| MAM Heart Co., Ltd. | Marketing activities planning services | Thailand | 99.99 | 99.99 | 1 | 1 | 1 | 1 | - | - |
| Panyatara Co., Ltd. | Training center | Thailand | 99.99 | 99.99 | 1 | 1 | 1 | 1 | - | - |
| All Training Co., Ltd. | Training center | Thailand | 99.99 | 99.99 | 1 | 1 | 1 | 1 | - | - |
| Thai Smart Card Co., Ltd. | Smart purse card services | Thailand | 72.64 | 72.64 | 1,600 | 1,600 | 1,151 | 1,151 | - | - |
| Total | | | | | | | 2,667 | 2,667 | - | - |
| Grand total | | | | | | | 6,524 | 6,524 | - | - |
| | | | | | | | | | | |

Details of the Company's indirect subsidiaries as at 31 March 2013 and 31 December 2012 were as follows:

| Name of parties | Type of business | Country of incorporation | Owners | hip interest |
|---|-------------------------|---|---------------|---------------------|
| | | | 31 March 2013 | 31 December 2012 |
| Foreign indirect subsidiaries | | | (| %) |
| Successor Investments Limited | Holding company | Hong Kong Special Administrative Region of the People's Republic of China | 100.00 | 100.00 |
| Nanjing Zheng Yi Xin Trading Co., Ltd. | Commercial trading | The People's Republic of China | 100.00 | 100.00 |
| Successor (China) Investments Limited | Holding company | The People's Republic of China | 100.00 | 100.00 |
| Local indirect subsidiaries | | | | |
| Panyapiwat Institute of Management | Educational institution | Thailand | 99.99 | 99.99 |
| Panyapiwat Technology College | Educational institution | Thailand | 99.99 | 99.99 |

8 Property, plant and equipment

Acquisitions, disposals and transfers of property, plant and equipment during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consolidated financial statements | | | | |
|---|---|---|--|--|--|
| | 201 | 3 | 2012 | | |
| | Acquisition and transfers in - at cost | Disposals and transfers out - net book value <i>(in millio</i> | Acquisition and transfers in - at cost n Baht) | Disposals and transfers out - net book value | |
| Land Buildings, building and leasehold | 48 | - | 116 | - | |
| improvements | 568 | 36 | 405 | 48 | |
| Machinery and equipment | 334 | 1 | 367 | 8 | |
| Furniture, fixtures and office equipment Assets under construction and | 231 | 9 | 309 | 25 | |
| installation | 1,861 | 762 | 556 | 479 | |
| Other | 93 | 2 | 96 | 4 | |
| Total | 3,135 | 810 | 1,849 | 564 | |

| | Separate financial statements 2013 2012 | | | |
|--|---|---|---|---|
| | Acquisition and transfers in - at cost | Disposals and transfers out - net book value (in millior | Acquisition and transfers in - at cost | Disposal and transfers out - net book |
| Land | 48 | - | | - |
| Buildings, building and leasehold improvements | 535 | 36 | 351 | 48 |
| Machinery and equipment Furniture, fixtures and office equipment Assets under construction and | 240 255 | 1 9 | 279 326 | 7 22 |
| installation Other | 1,205 90 | 651 2 | 474 94 | 408 4 |
| Total | 2,373 | <u> </u> | 1,524 | 489 |

9 Deferred income tax

Deferred tax assets and liabilities as at 31 March 2013 and 31 December 2012 were as follows:

| | | solidated l statements | Separate financial statements | | |
|--------------------------|----------|---------------------------|----------------------------------|---------------------|--|
| | 31 March | 31 December | 31 March | 31 December 2012 | |
| | 2013 | 2012 | 2013 | | |
| | | (in millio | nillion Baht) | | |
| Deferred tax assets | 368 | 370 | 273 | 269 | |
| Deferred tax liabilities | | (1) | | | |
| Net deferred tax assets | 368 | 369 | 273 | 269 | |

Movements in deferred tax assets during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consolidated financial statements | | | | | | |
|-------------------------------|--|---|---------------------------------------|---|------------------------|--|--|
| | At 1 January 2013 (as previously reported) | Impacts of change in accounting policy (Note 3) | At 1 January 2013 (restated) | (Charged)/ credited to profit or loss (Note 13) | At 31 March 2013 | | |
| | | (in | n million Baht) | | | | |
| Deferred tax assets | | | | | | | |
| Trade accounts receivable | - | 4 | 4 | - | 4 | | |
| Inventories | - | 105 | 105 | (1) | 104 | | |
| Property, plant and equipment | - | 25 | 25 | - | 25 | | |
| Employee benefit obligations | - | 181 | 181 | 6 | 187 | | |
| Tax losses | - | 41 | 41 | (6) | 35 | | |
| Other | - | 13 | 13 | - | 13 | | |
| Total | - | 369 | 369 | (1) | 368 | | |

| | Consolidated financial statements | | | | | | |
|-------------------------------|--|---|---------------------------------------|---|------------------------|--|--|
| | At 1 January 2012 (as previously reported) | Impacts of change in accounting policy (Note 3) | At 1 January 2012 (restated) | (Charged)/ credited to profit or loss (Note 13) | At 31 March 2012 | | |
| | | (ir | n million Baht) | | | | |
| Deferred tax assets | | | | | | | |
| Trade accounts receivable | - | 4 | 4 | - | 4 | | |
| Inventories | - | 96 | 96 | (4) | 92 | | |
| Property, plant and equipment | - | 25 | 25 | - | 25 | | |
| Employee benefit obligations | - | 146 | 146 | 6 | 152 | | |
| Tax losses | - | 71 | 71 | (4) | 67 | | |
| Other | - | 10 | 10 | (1) | 9 | | |
| Total | - | 352 | 352 | (3) | 349 | | |

| | Separate financial statements | | | | | | |
|-------------------------------|--|---|--|---|------------------------|--|--|
| | At 1 January 2013 (as previously reported) | Impacts of change in accounting policy (Note 3) | At 1 January 2013 (restated) a million Baht) | (Charged)/ credited to profit or loss (Note 13) | At 31 March 2013 | | |
| Deferred tax assets | | | | | | | |
| Trade accounts receivable | - | 1 | 1 | - | 1 | | |
| Inventories | - | 100 | 100 | (2) | 98 | | |
| Property, plant and equipment | - | 24 | 24 | - | 24 | | |
| Employee benefit obligations | - | 141 | 141 | 5 | 146 | | |
| Other | - | 3 | 3 | 1 | 4 | | |
| Total | - | 269 | 269 | 4 | 273 | | |

| | Separate financial statements | | | | | | |
|-------------------------------|--|---|--|---|------------------------|--|--|
| | At 1 January 2012 (as previously reported) | Impacts of change in accounting policy (Note 3) | At 1 January 2012 (restated) a million Baht) | (Charged)/ credited to profit or loss (Note 13) | At 31 March 2012 | | |
| Deferred tax assets | | | | | | | |
| Trade accounts receivable | - | 2 | 2 | - | 2 | | |
| Inventories | - | 88 | 88 | (2) | 86 | | |
| Property, plant and equipment | - | 24 | 24 | - | 24 | | |
| Employee benefit obligations | - | 122 | 122 | 4 | 126 | | |
| Total | | 236 | 236 | 2 | 238 | | |

10 Trade accounts payable

| | | Consolidated financial statements | | Separate financial statements | | |
|-----------------|------|--------------------------------------|---------------------|----------------------------------|-------------|--|
| | | 31 March | 1 March 31 December | | 31 December | |
| | Note | 2013 | 2012 | 2013 | 2012 | |
| | | | (in millio | on Baht) | | |
| Related parties | 4 | 4,001 | 4,408 | 3,574 | 3,830 | |
| Other parties | _ | 27,534 | 28,172 | 22,035 | 21,910 | |
| Total | | 31,535 | 32,580 | 25,609 | 25,740 | |

11 Employee benefit obligations

The Group operates the severance pay plan for employees based on the requirements of Thai Labour Protection Act B.E. 2541 to provide retirement benefits to employees based on pensionable remuneration and length of service.

| | | olidated statements | - | arate statements | |
|--|-----------|------------------------|-----------|---------------------|--|
| | 31 March | 31 December | 31 March | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | | (in millio | on Baht) | | |
| Obligations recorded in statements of financial position | | | | | |
| Severance pay for employees | 1,000 | 955 | 730 | 704 | |
| Total | 1,000 | 955 | 730 | 704 | |
| | Conse | olidated | Sep | arate | |
| | financial | statements | financial | statements | |
| For the three-month periods ended | | | | | |
| 31 March | 2013 | 2012 | 2013 | 2012 | |
| | | (in millio | on Baht) | | |
| Recognised in profit or loss | | | | | |
| Severance pay for employees | 54 | 69 | 33 | 53 | |
| Total | 54 | 69 | 33 | 53 | |

The Group adopted TAS 19 Employee Benefits with effect from 1 January 2011. The Group opted to recognise the transitional obligations as at 1 January 2011 through profit or loss on a straight line basis over 5 years starting from 1 January 2011. Movements during the period on the provision for the unrecognised transitional obligations were as follows:

| | Consolidated financial statements | | Separ financial sta | |
|--|--------------------------------------|------------|------------------------|------|
| | 2013 2012 | | 2013 | 2012 |
| | | (in millio | n Baht) | |
| Unrecognised transitional obligations as at 1 January | 114 | 152 | 41 | 54 |
| Recognised through profit or loss for | | | | |
| the period | (9) | (9) | (3) | (3) |
| Unrecognised transitional obligations as at 31 March | 105 | 143 | 38 | 51 |

Movements in the present value of the defined benefit obligations for the three-month periods ended 31 March 2013 and 2012 were as follows:

| | Consolio financial sta | | Separate financial statements | | | | |
|---|---------------------------|------|----------------------------------|------|--|--|--|
| | 2013 | 2012 | 2013 | 2012 | | | |
| | (in million Baht) | | | | | | |
| Defined benefit obligations at 1 January | 955 | 758 | 704 | 612 | | | |
| Benefits paid by the plan | (9) | (32) | (7) | (32) | | | |
| Transitional obligation recognised | 9 | 9 | 3 | 3 | | | |
| Current service costs and interest | 45 | 60 | 30 | 50 | | | |
| Defined benefit obligations at | | | | | | | |
| 31 March | 1,000 | 795 | 730 | 633 | | | |

Principal actuarial assumptions at the reporting date (expressed as weighted averages):

| | Consolidated/Separate financial statements | | | |
|-----------------------|--|-------------|--|--|
| | 31 March | 31 December | | |
| | 2013 | 2012 | | |
| Discount rate (%) | 4.16 | 4.16 | | |
| Future pension (year) | 55 and 60 | 55 and 60 | | |

Assumptions regarding future mortality are based on published statistics and mortality tables. Discount rate is similar to the interest rate of long term government bond and future salary increases rate was determined by the average rate of salary increases in prior year.

12 Segment information

Segment information is based on the internal reports regularly reviewed by the Group's Chief Operating Decision Maker in order to assess each segment's performance and to allocate resources to those segments. It is presented in respect of the Group's business and geographical segments. The Group's presented business segment as the primary format.

Business segments

The Group comprises the following main business segments:

Segment 1: Convenience stores Segment 2: Other

The other's segment principally comprises of bill payment services, frozen food plant and bakery, and distribution of retailing equipment.

Geographic segments

In presenting information on the basis of geographic segments, segment revenue is based on the geographic location of customers.

The Group comprises the following main geographic segments:

Segment 1: Thailand Segment 2: Other

Revenue and results, based on business segments, in the consolidated financial statements for the three-month periods ended 31 March 2013 and 2012 were as follows:

| | | For | the three- | -month p | eriods end | ed 31 Ma | rch | |
|---|--------|--------|------------|-----------|------------|----------|--------|--------|
| | Conve | enient | | | | | | |
| | stores | | Other | | Eliminate | | Total | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| | | | | (in milli | on Baht) | | | |
| Segment revenue Profit before income tax expense for the period | 49,493 | 42,164 | 4,411 | 3,687 | (3,465) | (2,837) | 50,439 | 43,014 |
| | 3,593 | 3,148 | 428 | 466 | (86) | (73) | 3,935 | 3,541 |

Assets, based on business segments, in the consolidated financial statements at 31 March 2013 and 31 December 2012.

| | Conv | venient | | | | | | |
|----------------|-------------------|----------|--------|----------|-----------|----------|--------|----------|
| | sto | ores | Other | | Eliminate | | Total | |
| | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 |
| | March | December | March | December | March | December | March | December |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 |
| | (in million Baht) | | | | | | | |
| Segment assets | 67,127 | 65,849 | 21,596 | 21,916 | (15,278) | (15,597) | 73,445 | 5 72,168 |

Revenue and results, based on geographical segments in the consolidate financial statements for the three-month periods ended 31 March 2013 and 2012 were as follows:

| | For the three-month periods ended 31 March | | | | | | | |
|---|--|--------|-------|------|--------|--------|--|--|
| | Thailand | | Other | | Total | | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | | |
| | (in million Baht) | | | | | | | |
| Revenue from sale of goods and rendering of services | | | | | | | | |
| from external customers | 50,439 | 43,014 | - | - | 50,439 | 43,014 | | |
| Profit before income tax expense for the period | 3,907 | 3,531 | 28 | 10 | 3,935 | 3,541 | | |

13 Income tax expense

| | Note | Consolidated financial statements For the three-month periods ended 31 March 2013 2012 (in millio | | Separate financial statement For the three-month periods ended 31 Mar 2013 2012 ion Baht) | |
|-----------------------------------|------|--|-----|--|-----|
| Current tax | | | , | , | |
| Current period | | 740 | 781 | 679 | 701 |
| Current period | | 740 | 781 | <u>679</u> | 701 |
| Deferred income tax | | | | | |
| Movement in temporary differences | | (5) | (4) | (4) | (3) |
| Income tax reduction | | - | 2 | - | 1 |
| Benefit of tax losses recognised | | 6 | 5 | - | - |
| | 9 | 1 | 3 | (4) | (2) |
| Total | | 741 | 784 | 675 | 699 |

Reconciliation of effective tax rate

| | Consolidated financial statements | | | | |
|---|-----------------------------------|-------------------|---------------|-------|--|
| Applicable tax rate (%) | 0% | 20% (in millio | Total | | |
| For the three-month period ended 31 March 2013 | | | | | |
| Accounting profit before income tax | | | | | |
| expense, net | 35 | 3,874 | 26 | 3,935 | |
| Income tax at the applicable tax rates Tax effect of income and expenses that are not taxable income or not deductible in | - | 775 | 2 | 777 | |
| determining taxable profit, net | - | (28) | (2) | (30) | |
| Benefit of tax losses recognised | - | (6) | - | (6) | |
| Net | - | 741 | | 741 | |
| | Con | solidated fina | ncial stateme | nts | |
| Applicable tax rate (%) | 0% | 23% (in millio | Other | Total | |
| For the three-month period ended 31 March 2012 Accounting profit before income tax | | (111 111110) | n Duni) | | |
| expense, net | 40 | 3,488 | 13 | 3,541 | |
| Income tax at the applicable tax rates Tax effect of income and expenses that are not taxable income or not deductible in | - | 802 | 2 | 804 | |
| determining taxable profit, net | - | (15) | (2) | (17) | |
| Benefit of tax losses recognised | - | (5) | - | (5) | |
| Income tax reduction | | 2 | | 2 | |
| Net | | 784 | | 784 | |

| | Separate financial statements | | | | |
|---|-------------------------------|---------|--|--|--|
| Applicable tax rate (%) | 20% | 23% | | | |
| | (in millior | n Baht) | | | |
| For the three-month period ended 31 March | 2013 | 2012 | | | |
| Accounting profit before income tax expense, net | 3,593 | 3,148 | | | |
| Income tax at the applicable tax rates | 719 | 724 | | | |
| Tax effect of income and expenses that are not taxable income | | | | | |
| or not deductible in determining taxable profit, net | (44) | (26) | | | |
| Income tax reduction | - | 1 | | | |
| Net | 675 | 699 | | | |

Income tax reduction

Royal Decree No. 530 B.E. 2554 dated 21 December 2011 grants a reduction in the corporate income tax rate for the three accounting periods 2012, 2013 and 2014; from 30% to 23% for the accounting period 2012 which begins on or after 1 January 2012 and to 20% for the following two accounting periods 2013 and 2014 which begin on or after 1 January 2013 and 2014 respectively.

It is understood that the Government will proceed to amend the law in order to maintain the corporate income tax rate at not higher than 20% for the accounting period which begins on or after 1 January 2015 and onwards in order to give full effect to the Cabinet resolution dated 11 October 2011 to increase Thailand's competitiveness.

14 Basic earnings per share

As the Company declared the stock dividend payment during the year 2012, the Company has restated the number of weighted average ordinary shares used in the computation of basic earnings per share for the three-month period ended 31 March 2012 from 4,493,148,024 shares to 8,983,101,348 shares by adjusting to give effect to the stock dividends granted to the existing shareholders at a ratio of 1 existing share to 1 stock dividend assuming the stock dividends occurred on 1 January 2012. As a result, the basic earnings per share of the consolidated financial statements and the separate financial statements for the three-month period ended 31 March 2012 was changed from Baht 0.61 per share to Baht 0.31 per share; and from Baht 0.54 per share to Baht 0.27 per share respectively. This was made in order to reflect the change in numbers of all issued common shares.

The calculations of basic earnings per share for the three-month periods ended 31 March 2013 and 2012 were based on the profit for the periods attributable to ordinary shareholders of the Company and the weighted average number of ordinary shares outstanding during the periods as follows:

| | Consolidated | | Separate | | | |
|--|---------------|---------------|----------------------|--------------|--|--|
| | financial sta | atements | financial statements | | | |
| For the three-month periods ended 31 March | 2013 | 2012 | 2013 | 2012 | | |
| | (in | million Baht/ | million shares) | lion shares) | | |
| Profit for the period attributable to | | | | | | |
| equity holders of the Company | 3,186 | 2,757 | 2,918 | 2,450 | | |
| Weighted average number of ordinary | | | | | | |
| shares outstanding during the period | 8,983 | 8,983 | 8,983 | 8,983 | | |
| Basic earnings per share (in Baht) | 0.35 | 0.31 | 0.32 | 0.27 | | |

15 Supplemental disclosures of cash flows information

Details of property, plant and equipment purchased during the three-month periods ended 31 March 2013 and 2012 were as follows:

| | | Consolidated financial statements | | Separate financial statements | |
|-------------------------------|------|--------------------------------------|----------|----------------------------------|-------|
| | Note | 2013 | 2012 | 2013 | 2012 |
| | | | on Baht) | | |
| Increase during the period | 8 | 3,135 | 1,849 | 2,373 | 1,524 |
| Less - payables | | (166) | (104) | (95) | (203) |
| - transfers from assets under | | | | | |
| construction and installation | | (755) | (479) | (651) | (408) |
| Purchase and paid by cash | | 2,214 | 1,266 | 1,627 | 913 |

16 Commitments with non-related parties

Capital commitments

| | 00110 | olidated I statements | Separate financial statements | | |
|---|----------|--------------------------|----------------------------------|-------------|--|
| | 31 March | 31 March 31 December | | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | | (in mill | ion Baht) | | |
| Contracted but not provided for (construction costs of new plants, installation costs of machinery, and | | | | | |
| computer system development costs) | 501 | 778 | - | - | |
| Total | 501 | 778 | - | - | |

Non-cancellable operating lease commitments

| | Consolidated financial statements | | Separate financial statements | | |
|--------------------------------------|--------------------------------------|-------------|----------------------------------|-------------|--|
| | 31 March | 31 December | 31 March | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| | (in million Baht) | | | | |
| Within one year | 4,439 | 4,248 | 4,385 | 4,194 | |
| After one year but within five years | 7,725 | 7,151 | 7,656 | 7,084 | |
| After five years | 2 | 2 | - | - | |
| Total | 12,166 | 11,401 | 12,041 | 11,278 | |

The Group has lease agreements covering lease of land, buildings, vehicles and other assets for periods of 1 to 15 years, which will expire between 2014 to 2020.

Other commitments

| | Consolidated financial statements | | Separate financial statements | | |
|---|--------------------------------------|-------------|----------------------------------|-------------|--|
| | 31 March | 31 December | | 31 December | |
| | 2013 | 2012 | 2013 | 2012 | |
| Unused latters of gradit for numbers | (in million Baht) | | | | |
| Unused letters of credit for purchase of goods and supplies | 59 | 80 | - | - | |
| Total | 59 | 80 | - | | |

Letters of guarantee

As at 31 March 2013 a local subsidiary, Thai Smart Card Co., Ltd., had a commitment under letters of guarantee, issued on behalf of the subsidiary by a local financial institution, in favor of a supplier amounting to U.S. Dollar 0.3 million (*31 December 2012: U.S. Dollar 0.3 million*).

Significant agreements

As at 31 March 2013 the Group had the following significant agreements.

- (a) The Company has an area license agreement with 7-Eleven, Inc., which was incorporated in the United States of America, to acquire a license to use the systems and trademarks of 7-Eleven, Inc. in connection with the operations of 7-Eleven convenience stores or franchising of such operations to other retailers in Thailand. The Company has also obtained certain services from 7-Eleven, Inc. in relation to training and technical assistance. In consideration thereof, the Company is committed to pay royalties to 7-Eleven, Inc. calculated as percentages of total sales of the 7-Eleven convenience stores that are operating in Thailand.
- (b) The Company has management agreements with local companies for their management of the Company-owned 7-Eleven convenience stores. Under the terms of the agreements, the Company is committed to pay management fees to those licensees calculated as percentages of gross operating profits of these convenience stores. The Company is entitled to receive the initial payments and royalties in connection with the licenses granted for operating these 7-Eleven convenience stores. These initial payments and royalties are not refundable to the licensees in any case. The initial payments include deposits to guarantee the licensees' compliance with the agreements and any damage and/or liability that might be caused by the licensees. In consideration thereof, the Company pays interest on the deposits calculated at the time deposits rates announced by a local financial institution. These deposits will be refunded to the licensees upon the termination of agreements.
- (c) The Company has sub-area license agreements for operating 7-Eleven convenience stores and franchising such operations to other retailers. Under the terms of the agreements, the Company will provide certain technical assistance and related services to the sub-area licensees. In consideration thereof, the Company is entitled to receive royalties as percentages of total sales of the 7-Eleven convenience stores operating in the licensed areas.

- (d) A local subsidiary, Gosoft (Thailand) Co., Ltd., has service agreements with local companies, whereby the latter parties provide the installation and development of systems as stipulated in the agreements. Under the terms of the agreements, the subsidiary is committed to pay a service fee as stipulated in the agreements. These agreements are effective for periods over 42 days to 12 months, and will expire on various dates until January 2014.
- (e) A local subsidiary, Counter Service Co., Ltd., has service agreements with government entities and state enterprises (e.g., utilities, telephone expenses), and other local companies (e.g., hire purchase, life insurance premium). Under the terms of the agreements, the subsidiary is committed to operate payment centers to collect customer payments on behalf of the government entities, state enterprises and local companies, then remits funds to the government entities, state enterprises and local companies. The subsidiary can collect service income from customers or local companies as stipulated in the agreements. These agreements are effective for periods over 1 to 5 years, and will expire on various dates up to March 2016. If either of the parties has an intention to terminate the agreement, a written notification must be made to the other party at least the number of day stipulated in the agreement before the expiry date of the agreement.
- (f) A local subsidiary, Counter Service Co., Ltd., has service agreements with certain individuals and local companies whereby the latter parties are appointed as agents of the subsidiary for receipts of customers' bills as specified in the agreements. Under the terms of the agreements, the subsidiary is committed to pay a service fee as stipulated in the agreements. These agreements are effective for periods over 1 to 5 years, and will expire on various dates up to June 2016. If either of the parties has no intention to renew the agreement, a written notification must be made to the other party at least 30 days before the expiry date of the agreement.
- (g) A local subsidiary, CP Retailink Co., Ltd. (formerly "Retailink (Thailand) Co., Ltd."), has repair and maintenance management service agreements with local companies, whereby the latter parties agree to install and repair and maintenance of computer equipment and software, utility systems, electric appliances and other equipment used for operations in retail stores. Under the terms of the agreements, the subsidiary is committed to pay a service fee to the local companies as stipulated in the agreements. These agreements are for a period of 1 year and are renewable for additional periods of 1 year. If either of the parties has no intention to renew the agreement, a written notification must be made to the other party at least 30 days before the expiry date of the agreement.

17 Events after the reporting period

- 1) At the Company's Board of Directors meeting held on 22 April 2013, the Company's Board of Directors had resolutions to approve the Company:
 - 1.1) Acquires shares of Siam Makro Public Company Limited ("Makro"), Siam Makro Holding (Thailand) Limited and OHT Company Limited. Consequently, the Company will hold directly and indirectly 154,429,500 shares in Makro, representing 64.35% of the total issued and paid-up shares of Makro at a price of Baht 787 per share, or equivalent to U.S. Dollar 27.50 per share. The Company will proceed to execute the Sale and Purchase Agreement with SHV Nederland B.V. in accordance with forms, terms and conditions mutually agreed upon by all parties on 23 April 2013.

- 1.2) Makes a Tender Offer for all securities of Makro ("Tender Offer") in accordance with the terms and conditions stipulated in the Sale and Purchase Agreement that shall be mutually entered into. In terms of value of assets to be acquired under the Tender Offer following the completion of purchase under the Sale and Purchase Agreement, and if all shareholders of Makro have accepted the Tender Offer, assets to be acquired are 85,570,500 ordinary shares of Makro under the Tender Offer at a price of Baht 787 per share, or equivalent to U.S. Dollar 27.50 per share. Thus, the total value of assets to be acquired is approximately Baht 67,344 million or equivalent U.S. Dollar 2,353 million.
- 1.3) Applies for borrowings from financial institutions in the total amount that does not exceed the amount required to pay considerations in the share acquisition and the making of Tender Offer.
- 1.4) Fixes the date of the extraordinary general meeting of shareholders of the Company No. 1/2556 on 12 June 2013 in order to consider and approve the Company's acquisition of shares of Siam Makro Public Company Limited, Siam Makro Holding (Thailand) Limited and OHT Company Limited from SHV Nederland B.V. in accordance with forms, terms and conditions mutually agreed upon by all parties, and the making of Tender Offer for all securities of Siam Makro Public Company Limited.
- 2) At the annual general meeting of the shareholders of the Company held on 25 April 2013, the Company's shareholders approved the 2012 annual dividends payment from net profit for the year 2012 of Baht 0.90 per share for 8,983,101,348 ordinary shares, totaling Baht 8,085 million. The Company will pay these dividends to the Company's shareholders on 20 May 2013.
- 3) At the Company's Board of Directors meeting held on 19 February 2013, the Company's Board of Directors approved to set up a local direct subsidiary, All Corporation Limited, which has the authorised share capital of Baht 50 million; and to call for a 25% paid-up for registered share capital amounting to Baht 12.5 million. The subsidiary registered the authorised share capital and the call for a 25% paid-up share capital with the Ministry of Commerce on 11 April 2013.
- 4) C.P. Retailing and Marketing Co., Ltd., a local subsidiary, changed its company name from "C.P. Retailing and Marketing Co., Ltd.," to "CPRAM Co., Ltd.". The subsidiary registered the change of its company name with the Ministry of Commerce on 1 May 2013.

18 Thai Financial Reporting Standards not yet adopted

The Group has not adopted the new interpretations that have been issued as of the reporting date but are not yet effective. Those new interpretations that are applicable to the Group which become effective for annual financial periods beginning on or after 1 January in the year indicated as follows:

| TFRS | Topic | Year effective |
|----------|---|-------------------|
| TFRIC 4 | Determining whether an Arrangement contains a Lease | 2014 |
| TFRIC 13 | Customer Loyalty Programmes | 2014 |

Management is of the opinion that the adoption of such TFRS for the period from 1 January 2014 will not have a significant impact on the Group's financial statements.